



**BUY LOCAL.
BUILD HAITI.**

**ACHETEZ LOCALEMENT.
CONSTRUISEZ HAÏTI.**

Haiti First: Promoting Local Business in Procurement

How can I engage?

Haitian Businesses & Workers

- ☼ Encourage the Government of Haiti & International Organizations to buy locally
- ☼ Improve your competitiveness by learning about the procurement processes and improving the quality of your bids
- ☼ Adopt good business practices and skills through continuous improvement
- ☼ Market your organization, start by ensuring you are registered at haiti.buildingmarkets.org

International Organizations

- ☼ Adopt a Haiti First policy and participate actively in local procurement
- ☼ Increase transparency in contracting – let local businesses know about your requirements
- ☼ Procure locally whenever possible, especially in labour intensive and/ or sustainable enterprise
- ☼ Communicate with suppliers: share information about your organization's procurement process, common errors, and keys to success
- ☼ Consider unbundling large contracts to enable local businesses to compete
- ☼ Proactively expand your vendor list by seeking out capable local

Government of Haiti

- ☼ Encourage international organizations in Haiti to buy local whenever possible
- ☼ Create an enabling environment for small and medium enterprises (SMEs) to thrive
- ☼ Promote Haitian entrepreneurship
- ☼ Attract foreign direct investment and other opportunities for Haitian businesses

