

Haiti First: Promoting Local Business in Procurement

- Encourage the Government of Haiti & International Organizations to buy locally
- Improve your competitiveness by learning about the procurement processes and improving the quality of your bids
- Adopt good business practices and skills through continuous improvement
- Market your organization, start by ensuring you are registered at haiti.buildingmarkets.org

Haitian Businesses & Workers



- Adopt a Haiti First policy and participate actively in local procurement
- Increase transparency in contracting let local businesses know about your requirements
- Procure locally whenever possible, especially in labour intensive and/ or sustainable enterprise
- Communicate with suppliers: share information about your organization's procurement process, common errors, and keys to success
- Consider unbundling large contracts to enable local businesses to compete
- Proactively expand your vendor list by seeking out capable local
- Encourage international organizations in Haiti to buy local whenever possible
- Create an enabling environment for small and medium enterprises (SMEs) to thrive
- Promote Haitian entrepreneurship
- * Attract foreign direct investment and other opportunities for Haitian businesses

Government of Haiti

Building Markets creates jobs and sustains peace in developing countries by championing local entrepreneurs and connecting them to new business opportunities

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